

Mitchell Hunter

Chief Revenue Officer

Location

Atlanta

Contact

mitchell.hunter@trimont.com

CRE Experience

30+ Years

Education

- › BBA, Finance – University of Georgia, Terry College of Business
- › Leadership at the Peak – Center for Creative Leadership
- › Certificate – NYU, School of Professional Studies, Shack Institute of Real Estate

Industry and Community

- › CRE Finance Council Member

Biography

As Chief Revenue Officer, Mitchell is responsible for overseeing sales, client relationships, and growth strategies to increase the firm's overall revenue. Mitchell also manages new business development, marketing and communications, relationship management, and new product development.

He brings more than 30 years of experience to his role and serves on Trimont's Executive Management and Credit Committees. Mitchell is an active thought leader and speaker on panels at industry conferences and events.

Mitchell previously served as President and Global Chief Commercial Officer for Trimont, ensuring that clients continued to receive consistency in deliverables and best in class service across the Americas, European and Asian Pacific businesses.

He has also served as President of the Americas and led Trimont's non-performing/special servicing team along with various positions within the performing credit and asset management department. He was instrumental in building Trimont's nonperforming group in the early 2000's with an emphasis on construction resolutions. Prior to joining Trimont in 1999, he spent five years in the banking industry as a consumer and commercial lender.

About Trimont

Trimont (www.trimont.com) is a specialized global commercial real estate loan services provider and partner for lenders seeking the infrastructure and capabilities needed to help them scale their business and make informed, effective decisions related to the deployment, management and administration of commercial real estate secured credit.

Data-driven, collaborative and focused on commercial real estate services, Trimont brings a distinctive mix of intelligent loan analysis, responsive communications, and unmatched administrative capabilities to partners seeking cost-effective solutions at scale.

Founded in 1988 and headquartered in Atlanta, Trimont's team of 1,300+ employees serve a global client base from offices in Atlanta, Bengaluru, Charlotte, Dallas, Hyderabad, Kansas City, London, New York and Sydney. The firm currently has USD 800B+ in loans under management and serves clients with assets in 72 countries.