



TRIMONT ANNOUNCES TWO NEW MANAGING DIRECTORS IN LONDON

Firm committed to rapid growth in Europe and around the world

ATLANTA (February 28, 2019) - Trimont Real Estate Advisors, the global leader in third-party commercial real estate asset management, servicing and underwriting services, today announces the appointments of Dean Harris and Paul Robinson to the newly created leadership roles of head of Asset Management and head of Underwriting & Advisory Services for Europe, respectively. The two roles will report into Bill Sexton, Senior Managing Director, EMEA.

“These two key hires are a testament to the rapid expansion of our European business, our global integration of that business on behalf of our clients regardless of where they may be deploying debt or equity capital into commercial real estate, and our continued investment in being the world’s premier service provider in our industry,” said Brian Ward, Global Chief Executive Officer, Trimont Real Estate Advisors.

Dean Harris will serve as Trimont’s Managing Director, Loan Asset Management, leading the firm’s European Loan Asset Management team, working closely with Trimont’s industry-leading Asset Management teams in the Americas. Dean spent the last six years with Situs in London where he played an instrumental role in not only setting up and running their loan asset management platform but overseeing the business relationship with several key clients.

Paul Robinson joins Trimont as Managing Director, Underwriting & Advisory Services, leading the firm’s European Underwriting & Advisory team, also working closely with Trimont’s Underwriting & Advisory Services teams in the Americas. Paul spent the last seven years in a similar role with Hudson Advisors UK Ltd. While at Hudson, he served as the United Kingdom & Ireland head of Underwriting for all of Lone Star’s commercial real estate debt and equity transactions.

“We are thrilled to announce such highly talented additions to our team. Dean and Paul both bring unparalleled expertise to Trimont and its clients, while sharing our drive to expand and coordinate our business around the globe with best in class people, processes and technologies. They have a deep understanding of the unique and complex challenges that our clients face in their day to day businesses,” said Bill Sexton, Senior Managing Director, EMEA, Trimont Real Estate Advisors.

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About Trimont Real Estate Advisors

Trimont Real Estate Advisors is an industry-leading, global real estate financial services provider with more than \$130 billion USD of client assets under management, providing services to commercial real estate lenders and investors since 1988. The firm has offices in

Atlanta, Dallas, Los Angeles, New York, London and Amsterdam. From these offices Trimont has managed more than 22,000 transactions in 64 countries.

Trimont is a highly rated primary, special and construction servicer, with particular expertise in repositioning, development and complex investments, with added expertise on sub-performing and non-performing assets. Trimont is rated by S&P Global as a Commercial Mortgage Special Servicer (Strong), a Construction Loan Servicer (Strong) and Commercial Primary Servicer (Above Average). It is rated by Fitch as a Primary Servicer (CPS2+) and a Special Servicer (CSS2), and by Kroll Bond Ratings, Inc.

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