

#### Location

London, UK

#### Contact

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#### CRE Experience

20+ Years

#### Education

- B.Sc. in Psychology, Union College

#### Biography

As Executive Managing Director of Development for Trimont, Ms. Morgan is responsible for leading the development and implementation of organizational, service, and continuous improvement strategies for the company globally.

Ms. Morgan has more than 20 years' through-cycle experience in underwriting, financing, servicing asset-backed loans and managing investments in Europe in senior positions at institutions including Zetland Capital, Morgan Stanley and Mount Street.

Prior to joining Trimont in 2023, Rachel was Partner at Zetland Capital, a private equity firm, and accountable for establishing the strategy and best practices to identify, structure and realise the asset backed investments of the firm. Previous to that, at Mount Street, Rachel was Head of European Special Servicing, where she developed and ran a team that managed a portfolio of defaulted loans totalling over GBP 4bn, with related assets in jurisdictions throughout Europe and the Nordics. Prior to this, Rachel served as Head of Primary Servicing at Morgan Stanley Europe for eight years, and worked at Countrywide Commercial Real Estate and Coastal Capital Real Estate Advisors.

#### About Trimont

Trimont ([www.trimont.com](http://www.trimont.com)) is a specialised global commercial real estate loan services provider and partner for lenders seeking the infrastructure and capabilities needed to help them scale their business and make informed, effective decisions related to the deployment, management and administration of commercial real estate secured credit.

Data-driven, collaborative and focused on commercial real estate, Trimont brings a distinctive mix of intelligent loan analysis, responsive communications, and unmatched administrative capabilities to partners seeking cost-effective solutions at scale.

Founded in 1988 and headquartered in Atlanta, Trimont's team of 400+ employees serve a global client base from offices in Atlanta, Dallas, Kansas City, London, New York and Sydney. The firm currently has USD 236B in loans under management and serves clients with assets in 72 countries.