

## Beau Jones

Executive Managing Director, Global Business Development

### Location

Dallas, USA

### Contact

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### CRE Experience

20+ Years

### Education

- BA – Economics, Georgia State University
- Graduate – Advanced Education Program, Cambridge University
- Graduate – Cambridge International Land Institute

### Industry & Community

- Member of MBA
- Member of CREFC

### Biography

As Senior Managing Director of Global Business Development, Beau Jones is responsible for expanding and strengthening client relationships to deliver greater business performance and profitability.

Mr. Jones has more than 20 years of commercial real estate finance experience. His experience includes both domestic and international investments of all property types including equity and debt underwriting and asset management, as well as primary and special servicing for Fannie Mae, Freddie Mac, balance sheet, CMBS, construction and interim debt projects.

Prior to re-joining Trimont in 2017, Mr. Jones was Managing Director of Business Development for Cohen Financial. He also served as co-head of the Asset Advisory division overseeing the firm's more complex and structured asset management portfolios and relationships. His previous roles include Head of Asset Management at both Prudential and Situs. From 1999-2007, Mr. Jones served in several capacities at Trimont including establishing the European division in London.

### About Trimont

Trimont ([www.trimont.com](http://www.trimont.com)) is a specialized global commercial real estate loan services provider and partner for lenders seeking the infrastructure and capabilities needed to help them scale their business and make informed, effective decisions related to the deployment, management and administration of commercial real estate secured credit.

Data-driven, collaborative and focused on commercial real estate, Trimont brings a distinctive mix of intelligent loan analysis, responsive communications, and unmatched administrative capabilities to partners seeking cost-effective solutions at scale.

Founded in 1988 and headquartered in Atlanta, Trimont's team of 400+ employees serves a global client base from offices in Atlanta, Dallas, Kansas City, London, New York and Sydney. The firm currently has USD 236B in loans under management and serves clients with assets in 72 countries.