## TRIMONT

# Michael Grazier, CCIM

Senior Director, Credit Solutions Team

Location Virgina

Contact

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CRE Experience
16+ Years

#### Education

 Fort Lewis College – BA, Humanities

#### Industry & Community

- CCIM: Certified Commercial Investment Member
- CREFC

### Biography

As a Senior Director, Mr. Grazier is responsible for the management of a portfolio of non-performing and underperforming balance sheet and securitized loans. His current portfolio includes Senior Debt, Mezzanine Debt and Loan on Loan lender financing facilities. Property types include Office, Hospitality, Multifamily and Retail Assets

Mr. Grazier has twenty-three years of loan servicing, loan workout and asset management experience. In the last 16 years at Trimont, assignments have predominately focused on resolution of small to medium balance commercial real estate loans secured by office, retail, multi family, industrial and other collateral for a variety of large banks, GSE's and private equity clients. Strategies employed have included negotiated workouts, third party note sales as well as enforcement & subsequent sale of collateral property. While at Trimont, Mr. Grazier has resolved in excess USD 2.5 billion in CRE debt. Prior to Trimont, he was responsible for Loan Servicing non performing asset management and various accounting duties for Pine State Mortgage.

Mr. Grazier is a Certified Commercial Investment Member.

#### **About Trimont**

Trimont (<u>www.trimont.com</u>) is a specialized global commercial real estate loan services provider and partner for lenders seeking the infrastructure and capabilities needed to help them scale their business and make informed, effective decisions related to the deployment, management and administration of commercial real estate secured credit.

Data-driven, collaborative and focused on commercial real estate, Trimont brings a distinctive mix of intelligent loan analysis, responsive communications, and unmatched administrative capabilities to partners seeking cost-effective solutions at scale.

Founded in 1988 and headquartered in Atlanta, Trimont's team of 400+ employees serves a global client base from offices in Atlanta, Dallas, Kansas City, London, New York and Sydney. The firm currently has USD 236B in loans under management and serves clients with assets in 72 countries.

www.trimont.com