

Location  
London

Contact

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CRE Experience  
20+ Years

Education

- BSc, Psychology, Union College

### Biography

As Executive Managing Director of Group Strategy, Rachel works closely with Trimont's Chief Executive Officer in the development of long-term organizational, service, and continuous improvement strategies for the company globally.

Rachel has more than 20 years' through-cycle experience in underwriting, financing, servicing asset-backed loans and managing investments in Europe in senior positions at institutions including Zetland Capital, Morgan Stanley and Mount Street. Prior to joining Trimont in 2023, Rachel was Partner at Zetland Capital, a private equity firm, and accountable for establishing the strategy and best practices to identify, structure and realise the asset backed investments of the firm.

Previous to that, at Mount Street, she was Head of European Special Servicing, where she developed and ran a team that managed a portfolio of defaulted loans totalling over GBP 4B, with related assets in jurisdictions throughout Europe and the Nordics. Prior to this, Rachel served as Head of Primary Servicing at Morgan Stanley Europe for eight years and worked at Countrywide Commercial Real Estate and Coastal Capital Real Estate Advisors.

### About Trimont

Trimont ([www.trimont.com](http://www.trimont.com)) is a specialized global commercial real estate loan services provider and partner for investors and lenders seeking the infrastructure and capabilities needed to help them scale their business and make informed, effective decisions related to their investment in commercial real estate secured credit.

Data-driven, collaborative and focused on commercial real estate services, Trimont brings a distinctive mix of intelligent loan analysis, responsive communications, and unmatched administrative capabilities to clients seeking cost-effective solutions at scale.

Founded in 1988 and headquartered in Atlanta, Trimont's team of 1,100+ employees serve a global client base from offices in Atlanta, Bengaluru, Charlotte, Dallas, Hyderabad, Kansas City, London, New York and Sydney. The firm currently has USD 700B+ in loans under management and serves clients with assets in 72 countries.